# CHAPTER 6 AREA AGENCY ON AGING PLANNING AND ADMINISTRATION

[Prior to 5/20/87, see Aging, Commission on the [20] Ch 5]

**321—6.1(231) Definitions.** Words and phrases as used in this chapter are as defined in 321 IAC 1 unless the context indicates otherwise. The following definitions also apply to this chapter:

"Access" or "access services" means case management, transportation, outreach, information and assistance.

"Entrepreneurial activities" means the manufacturing, processing, selling, offering for sale, renting, leasing, delivering, dispensing, distributing or advertising of goods or services for profit; or a contract or agreement that an AAA will provide specific named service(s) for third-party payees.

"Priority services" means access, in-home and legal assistance services.

# 321—6.2(231) Area plan.

- **6.2(1)** Area plan. Each AAA shall develop and administer an area plan.
- **6.2(2)** Duration and format of the area plan.
- a. The area plan shall be for the four-year period specified by the department, with annual updates.
- b. Uniform area plan format. All AAA shall submit an area plan or plan amendment to the department in accordance with the uniform area plan format, other instructions issued by the department, this chapter, and the federal Act.
- **6.2(3)** Comprehensive and coordinated delivery system. The multiyear area plan shall provide for the development of a comprehensive and coordinated service delivery system for all supportive and nutrition services needed by elders in the planning and service area to:
  - a. Facilitate access to and utilization of all existing services; and
- b. Develop supportive and nutrition services effectively and efficiently to meet the needs of elders.
- **6.2(4)** Requirements. An area plan shall provide for a comprehensive and coordinated service delivery system as defined in:
  - a. The federal Act;
- b. Older Americans Act Title III Regulations; Code of Federal Regulations, Title 45, Volume 4, Part 1200 (45 CFR 1321);
  - c. This chapter;
  - d. IAPI issued by the department.
  - **6.2(5)** Plan content. The area plan shall, at a minimum, contain the following information:
- a. Assurance that the AAA agrees to abide by the requirements of the federal Act and all other applicable laws and rules; and
- b. Objectives and budget for each year of the designated four-year period and methods to obtain those objectives; and
- c. Client estimates. Area agencies shall estimate the number of elders with the characteristics identified in Form 3 A 1 of an IAPI.
  - **6.2(6)** Area plan amendments and revisions.
- a. Amendments. The AAA shall amend the area plan and submit it to the commission for approval when:
- (1) A new or amended state or federal statute, rule or regulation requires new information or conflicts with any existing plan provisions;
  - (2) A United States Supreme Court decision changes the interpretation of a statute or rule;
- (3) Local law, organization, policy or agency operations change and are no longer accurately reflected in the area plan;

- (4) The department requires amendments;
- (5) The grantee proposes to change the designation of the single organizational unit or component unit responsible for programs under the federal Act or state law; or
  - (6) The area agency proposes to add or delete a service category.
- b. Revision. The AAA may be required to revise the plan and submit it to the department for approval if:
  - (1) A department funding source to the area agency changes; or
  - (2) A program requirement changes.
  - **6.2(7)** Procedures for area plans, plan amendments and revisions.
- a. Public hearing(s). The AAA shall hold at least one public hearing on the area plan and all plan amendments as required in this chapter. Priority services shall appear as a distinct agenda item for any hearing.
- (1) The public hearing(s) shall be held prior to submission of the area plan or amendment(s) at a time which permits elders, public officials, and other interested parties reasonable opportunity to participate. The hearing(s) shall be held at a barrier-free, fully accessible location.
- (2) The AAA shall advertise the hearing by sending notice to all known groups of elders, PSA public officials, and other interested parties. The AAA shall also publish a notice in the official newspapers as designated for each county served by the PSA. The notice shall include the time, date, and location of the public hearing.
  - b. Review and comment by the advisory council.
- (1) The AAA shall submit the area plan, amendments and revisions for review and comment to the AAA advisory council.
- (2) The official representative of the AAA shall sign the plan, amendment or revision to signify that the AAA has completed all of the requirements of this chapter. The AAA shall then submit the area plan, amendment or revision to the department for review.
- **6.2(8)** Commission review. Plans and plan amendments may be approved by the commission after they have been processed in accordance with the process given in this chapter. Revisions may be approved by the department after they have been processed in accordance with the process given in this chapter.
- **6.2(9)** Appeals. Any person may appeal a denial of approval of an area plan, plan amendment or revision as provided in 321 IAC 4.
- **6.2(10)** *Area profile.* Each AAA shall submit to the department a profile in accordance with the time frame and procedures as issued in department IAPI. The profile shall contain, but not be limited to, the following AAA information:
  - a. Affirmative action plan;
  - b. Table of organizational structure;
  - c. Inventory of nutrition sites and senior centers;
  - d. Listing of the area agency's designated community focal points; and
  - e. Listing of the officers of the AAA board of directors.

## 321—6.3(231) Area agency administration.

- **6.3(1)** Full-time director. The AAA shall employ a qualified full-time director and may employ other staff as necessary to manage and monitor the area plan.
  - **6.3(2)** Director's responsibility. It is the responsibility of the AAA director to:
- a. Ensure that all AAA duties as outlined in the federal Act, state law, this chapter and other rules promulgated by any agency having jurisdiction are performed;
  - b. Develop the area plan;
  - c. Implement organizational operations;

- d. Budget for services and operations;
- e. Coordinate implementation of services; and
- f. Monitor and evaluate services.
- **6.3(3)** Discrimination. The AAA shall offer equal opportunities for employment or promotion to all employees and to applicants who meet the qualifications of the open position. Discrimination against any person because of gender, race, national origin, age, political affiliation, creed, color, religion, physical or mental disability, or other nonmerit factors is prohibited during any aspect of personnel administration and during employment.
- **6.3(4)** Affirmative action plans. Each AAA shall develop an employment affirmative action plan which shall be submitted as part of the profile required in this chapter. All affirmative action plans shall comply with the requirements as given in IAPI.
- **6.3(5)** Training and development requirements. Each AAA shall have a plan and procedures that will support a broad program of staff development activities to ensure training of volunteers, paid personnel and providers of services to Iowa's elder population.

#### 321—6.4(231) Confidentiality and disclosure of AAA information.

- **6.4(1)** Confidentiality. AAA shall implement procedures to ensure that no information in possession of an AAA, or an entity providing services under programs funded by the department, is disclosed in a form identifiable with an individual without that individual's informed consent regardless of the source of the information.
- **6.4(2)** Public accessibility to manuals, guidelines, and standards. Copies of all manuals, guidelines, and standards referred to by these rules shall be maintained by the AAA and available for public inspection.
- **321—6.5(231) AAA contact information.** Information on how to contact the appropriate AAA office may be obtained by sending a request to the Department of Elder Affairs, Jessie Parker Building, 510 East 12th Street, Suite 2, Des Moines, Iowa 50319; or by telephone at (515)725-3333; or by visiting the department's Web site <a href="www.state.ia.us/elderaffairs/">www.state.ia.us/elderaffairs/</a>.

#### 321—6.6(231) Duties of AAA.

- **6.6(1)** General. Each AAA shall fulfill the AAA duties specified in the federal Act, Iowa Code section 231.33 and this chapter. AAA shall:
- a. Carry out functions related to advocacy, planning, coordination, interagency linkages, information sharing, brokering, monitoring and evaluation designed to lead to and maintain a comprehensive and coordinated community-based system. This system shall serve the PSA so that elders may lead independent, meaningful and dignified lives in their own homes and communities for as long as possible;
- b. Strive to offer a range of services which are readily accessible to all elders by utilizing public, private and voluntary entities and personal resources of the client;
- c. Encourage collaborative decision making among public, private, voluntary, religious and fraternal organizations, as well as elders;
- d. Assist in determining and providing special assistance or resources to the most vulnerable elders who are in danger of losing their independence; and
  - e. Perform all functions as delineated in the area plan.
  - **6.6(2)** Additional duties include:
- a. Attempt to involve the private bar and legal services corporation in the PSA in legal assistance activities;
  - b. Submit all reports in accordance with IAPI of the department;

- c. Coordinate AAA activities with mental health services provided by community health centers and other nonprofit private or public organizations;
- d. Compile and summarize information on institutions of higher education in the PSA which offer courses of study to elders at a no- or reduced-tuition rate and disseminate the information to elders at their gathering places;
- e. Seek out elders who may be eligible to receive Supplemental Security Income benefits under Title XVI of the Social Security Act, medical assistance under Titles XVIII and XIX of the Social Security Act, and benefits under the Food Stamp Act of 1977. The AAA shall provide information on the requirements for eligibility to receive these benefits and assist in applying for appropriate assistance and benefits:
- f. Coordinate planning by individuals, agencies and organizations interested in the prevention of abuse, neglect and exploitation of elders and assist in implementation of educational and awareness activities, in coordination with the long-term care resident's advocate program;
- g. Coordinate planning with other agencies and organizations to provide health promotion activities for elders.

## 321—6.7(231) AAA advisory council.

- **6.7(1)** *Member requirements.* The AAA shall establish an advisory council composed of members, at least one-half of whom are aged 60 and older, which shall include:
- a. Recipients of services under the Act, including minority elders and elders residing in rural areas;
  - b. Representatives of elders;
  - c. Current local elected officials;
  - d. The general public;
- *e*. Representatives of health care provider organizations, including providers of veterans' health care, if appropriate;
  - f. Representatives of supportive and nutrition service providers; and
  - g. Persons with leadership experience in private and volunteer sectors.
  - **6.7(2)** Duties. It shall be the specific responsibility of the advisory council to advise the AAA and:
- a. Advocate for elders in the PSA by keeping informed of all activities and proposals concerning the elders:
- b. Review and make recommendations on the content, formulation, administration and priorities of the area plan and participate in public hearings on the area plan;
  - c. Serve as an information link between the AAA and providers of services to elders in the PSA;
  - d. Review and comment on community policies, programs and actions which affect elders;
  - e. Assist in generating local support for development of programs for elders in the area.
  - **6.7(3)** Frequency of meetings. The AAA advisory council shall meet at least quarterly.
  - **6.7(4)** Staff support. The AAA shall provide staff and assistance to the AAA advisory council.
- **6.7(5)** *Bylaws*. The AAA advisory council bylaws shall contain at least the basic bylaws: name, purpose, members, officers, meetings, committees, parliamentary authority and procedure for amendment of bylaws. The bylaw on membership shall include, but is not limited to, the number of, selection process and length of terms for members.

#### 321—6.8(231) Emergency situations.

- **6.8(1)** Prior to and after a natural disaster or other safety-threatening situation, each AAA shall plan and coordinate with other public and private entities for safe and timely continuity of service and the restoration of normal living conditions for elders. This shall include:
  - a. Alerting elders of the impending danger;
  - b. Assessing the needs of elders after the event occurs; and
  - c. Ensuring that identified needs are met through collaboration with other agencies.

- **6.8(2)** To further this purpose, each AAA shall:
- a. Include in the procedures manual established as required in this chapter procedures to respond to emergency or disaster situations;
- b. Include in the development and training plan methods of training for staff, contractors, and other interested parties in response to emergency or disaster situations; and
- c. Include in subgrants or contracts provisions for responding to emergency or disaster situations including, but not limited to, shifting funds from one activity to another or from one contractor to another.
- **6.8(3)** Services. As a part of emergency response, the AAA may plan, coordinate and provide services funded under other programs consistent with responsibilities of an AAA.
- **321—6.9(231) AAA procedures manual.** A procedures manual shall be developed and kept current by the AAA. The manual shall, at a minimum, establish procedures to be followed in:
- **6.9(1)** Establishing and maintaining information and assistance availability to ensure that elders within the PSA will have convenient access to services;
- **6.9(2)** Conducting periodic evaluations, which may include participant satisfaction surveys of activities carried out under the area plan;
- **6.9(3)** Furnishing appropriate technical assistance to providers of supportive services, nutrition services, or multipurpose senior centers;
- **6.9(4)** Establishment of a request for proposal process that includes methods of selection of providers and methods for award of grants or contracts under the area plan;
- **6.9(5)** Resolving complaints by any aggrieved party directly affected by an action or omission of the AAA. AAA appeal procedures shall be in compliance with the relevant federal and state statutes, regulations and rules and shall contain at least the following procedures and time frames for complaint resolution:
  - a. Acknowledgment of the complaint;
  - b. Process for attempting to informally resolve the complaint;
  - c. Time frame for sending a hearing notice;
  - d. Process for holding a hearing;
  - e. Notification of the outcome of the hearing;
  - f. Appeal to the next higher authority;
- **6.9(6)** Ensuring confidentiality, so that no information about or obtained from an elder is disclosed in a form that identifies the person without the person's informed consent;
- **6.9(7)** The assessment and monitoring methods for programs and subcontracts funded by the AAA. This shall include documentation of quarterly monitoring of performance and on-site assessment and report at least annually;
  - **6.9(8)** Response to emergency or disaster situations;
  - **6.9(9)** Development of methods by which priority for delivery of services is determined;
  - **6.9(10)** Obtaining comments or suggestions from recipients about services provided by the AAA;
- **6.9(11)** Determination of an individual's eligibility for home-delivered nutrition services, including specific criteria established by the AAA for:
- a. Initial and subsequent six-month assessments of the individual's eligibility for home-delivered meals;
- b. Determination of the number of days per week the individual has a need for home-delivered meals:
  - c. Determination of the individual's need for other home-delivered nutrition services;
- **6.9(12)** Assurance that any facility housing a service will fully comply with all current federal, state or local health, fire, safety, sanitation, accessibility and licensure requirements;

- **6.9(13)** Methods of monitoring service providers to ensure their performance is in accordance with terms, conditions and specifications for funding, including length of funding period, and the use of project income and methods of providing service;
- **6.9(14)** If appropriate, offering a meal to individuals providing volunteer services during meal times on the same basis as meals are offered to eligible individuals:
- **6.9(15)** Offering a meal to nonelderly individuals with disabilities who reside at home with and accompany eligible elders to a meal site;
- **6.9(16)** Offering home-delivered meals to nonelderly individuals with disabilities when their elderly caregiver is eligible for a home-delivered meal;
- **6.9(17)** Increasing public education and awareness in the prevention of abuse, neglect and exploitation of elders;
- **6.9(18)** Identifying the public and private nonprofit entities involved in the prevention, identification, and treatment of abuse, neglect, and exploitation of elders and determining methods to respond to the needs of elders at risk; and
  - **6.9(19)** Offering health promotion activities and information to eligible individuals.

# 321—6.10(231) Contracts and subgrants.

- **6.10(1)** A contract or agreement between an AAA and a provider of a specific service in the PSA shall not restrict the AAA from contracting with other provider(s) of similar services.
- **6.10(2)** Contract file. AAA shall maintain a file of all current contracts with service-providing agencies or organizations. These files shall be made available for monitoring and assessment by the department.
- **6.10(3)** Contracts with for-profit organizations. An AAA must request prior approval from the department of any proposed service contracts with for-profit organizations under an area plan.
- a. A separate approval request, using the request form provided by the department, shall be filed for each contract between the AAA and a provider for a service that is proposed to be delivered by a for-profit organization.
- (1) The request for approval shall be submitted to the department at least 30 days prior to the signing of the contract.
- (2) All applicants to provide services for which the contract is proposed shall be listed on the request form.
- b. The department may approve the contracts only if the AAA demonstrates that the for-profit organization can provide services that are consistent with the goals of the AAA as stated in the area plan.
- c. Services shall mean the services described in the uniform definitions of services contained in IAPI issued by the department.

## 321—6.11(231) Direct service.

- **6.11(1)** An AAA must submit a request to provide direct service as part of the area plan. The request may be approved by the department based on documentation of the criteria given in subrule 6.11(3). The following services may be furnished directly by the AAA and are exempt from the requirements in subrule 6.11(3):
  - a. Information and assistance;
  - b. Outreach;
  - c. Case management;
  - d. Advocacy representation;
  - e. Public education;
  - f. Employment services;
  - g. Mental health outreach;
  - h. Coordination of efforts concerning the prevention of elder abuse.

- **6.11(2)** Public hearing. Prior to the submission of the area plan, the AAA shall hold a public hearing to obtain comments regarding direct service(s) planned by the AAA. This hearing may be held separately or as a part of the hearing for the area plan.
- a. Notice of the hearing shall be published at least 30 days prior to the hearing and shall specify the direct service(s) which the AAA plans to provide.
  - b. The AAA shall prepare and submit to the department a written record of the public hearing. **6.11(3)** Criteria. The commission may approve an AAA request to provide direct service.
  - a. Approval will be based upon documentation of the following as submitted by the AAA:
- (1) Direct provision of service is necessary to ensure an adequate supply of the service, and no potential provider was identified during the public hearing process; or
- (2) The proposed service will be of comparable quality in the view of the AAA advisory council, and will meet or exceed service standards developed by the AAA; and
  - (3) The AAA can provide a service of equal quality at lower cost than another provider.
  - b. The department may consider other factors including:
  - (1) The demonstrated capacity of the AAA to deliver services consistently and reliably;
  - (2) The economic impact of transition from a contract provider to the AAA;
  - (3) Consideration of any possible disruption of service;
  - (4) Input from the AAA advisory council; and
  - (5) Comments from the public.
- **6.11(4)** Conditional approval. If the criteria for approval of a request to provide direct services are not met, a condition may be placed on the area plan approval.
- **321—6.12(231) Noncompliance.** When an AAA's performance in any service does not meet the standards set by the department, the department shall initiate the procedure outlined in 321 IAC 4.

## 321—6.13(231) Priority service expenditures.

- **6.13(1)** An AAA shall spend a specified percentage of its supportive services allotment on priority services, excluding the amount of federal funds used for administration. Funds shall be spent in each of the following priority service categories in at least the minimum percentage most recently determined by the commission:
  - a. Access services as defined in this chapter 10 percent;
  - b. In-home services 5 percent; and
  - c. Legal assistance 3 percent.
- **6.13(2)** Public hearing. The hearing on the area plan shall include the priority services and priority services requirement as a distinct agenda item with a specific time set for the beginning of that portion of the hearing.
- a. Discussion at the hearing shall include the level of priority services being provided by all other agencies.
  - b. Record of the public hearing. The AAA shall prepare a written record of the hearing.

# 321—6.14(231) Waivers of priority service expenditures.

- **6.14(1)** An AAA shall request a waiver from the priority service expenditures in 321—subrule 5.3(3) if it does not propose sufficient funding to allow elders to have convenient access to a service.
- **6.14(2)** The commission, in approving an area plan or a plan amendment, may, upon recommendation of the director, waive the requirement of rule 6.13(231) for any category of service for which the AAA demonstrates the following:
- a. That the services being furnished by other providers meet the needs of elders in the PSA for that category of service; or
- b. That the AAA has made every reasonable effort to meet the need for a specific category of service.

## 321—6.15(231) Requirements for service providers.

- **6.15(1)** *Contributions.* The AAA shall consult with the relevant service providers and elders in the PSA to determine the best method for accepting voluntary contributions. As established by contract with the AAA, each service provider, including an AAA providing direct service, shall:
- a. Provide each elder with a voluntary opportunity to contribute to the cost of the service by displaying a suggested contribution schedule that takes into consideration income ranges of eligible individuals in local communities;
- b. Clearly inform each recipient that there is no obligation to contribute and that the contribution is purely voluntary;
  - c. Protect the privacy and confidentiality of each elder with respect to the person's contributions;
- d. Utilize appropriate procedures to safeguard and account for all contributions against loss, mishandling or theft by obtaining bonding for all employees and volunteers in accordance with instructions issued by the department in an IAPI;
- *e*. Use all contributions to expand the service for which such contribution is given. Nutrition service providers shall use all contributions to increase the number of meals served.
- **6.15(2)** Failure to contribute. A provider that receives department funds may not deny any elder a service because the person will not or cannot contribute to the cost.
- **6.15(3)** Obtain views of elders. Each provider shall utilize procedures determined by the AAA for obtaining the views of participants about the services they receive. A report of procedures utilized and findings shall be issued by the AAA within six months of the signing of the contract.
- **6.15(4)** Seek other sources of funding. Prior to requesting Title III funding, service providers shall demonstrate efforts to seek funds from other federal, state, and local sources.
- **6.15(5)** Compliance by service providers. The AAA shall incorporate in its contract with each service provider an assurance that funds are used in compliance with federal guidelines.
- **321—6.16(231)** Entrepreneurial activities of AAA. An AAA considering entrepreneurial activities must carefully examine the activity to ensure compatibility with its designation as an AAA. The following shall apply to all AAA, unless otherwise prohibited by statute, rule or order:
- **6.16(1)** Demonstrated need—use of funds. AAA may engage in entrepreneurial activities if the activity is in response to a demonstrated need and the funds raised by such activities are used for one of the following purposes:
  - a. To further extend services and opportunities for elders; or
- b. To fund new services and opportunities for elders provided that these services or opportunities are compatible with the AAA functions and goals.
- **6.16(2)** *Restrictions*. An AAA shall not use funds received from the department in connection with entrepreneurial activities.
- a. Entrepreneurial activities shall not be undertaken until they have been reviewed by the advisory council and approved by the AAA governing board.
- b. An AAA that engages in entrepreneurial activities shall not create the impression that the activity is being carried on under governmental authority.
- c. Funds received as a result of entrepreneurial activities shall be monitored and accounted for according to generally accepted accounting and auditing practices commensurate with the activities.
- *d.* Entrepreneurial activities shall be pursued only if the duties and responsibilities required of AAA in this chapter are consistently provided by the AAA in a capable manner.
- *e*. Entrepreneurial activities shall benefit all eligible persons in the PSA, particularly elders in the greatest economic and social need and low-income minority persons.

# **6.16(3)** Department review.

- a. An AAA shall inform the department in writing not less than 160 calendar days prior to the initiation of an entrepreneurial activity of an ongoing nature. The notification shall describe the proposed activity, proposed source of funds, and the needs being addressed.
- b. The department shall respond in writing within 30 calendar days to acknowledge receipt of the information, request clarification, or request a delay in implementation. For informational purposes, the department shall provide a copy of the response to the commission.
- c. An AAA that receives no response from the department within 30 days may assume that no additional submission of information is required.
- d. If unresolved issues remain after 60 calendar days of receipt of the information, the commission will be informed of those issues at the next commission meeting.
- **6.16(4)** Commission or department action. An AAA contracting for entrepreneurial activities shall:
  - a. Provide the contract to the department for review prior to signing; and
  - b. Include the activities in the area plan, plan amendments or revisions; and
- c. Require a minimum payment from the contractor to fully cover all costs of the activity, including overhead and administrative costs, to eliminate the possibility of use of Title III funds.

#### **6.16(5)** Community interest.

- a. Entrepreneurial activities pursued by an AAA and groups or organizations funded by an AAA shall not have, nor present appearance of, conflict of interest.
- b. An AAA shall work cooperatively with community leaders, groups and organizations in order to participate in entrepreneurial activities.

These rules are intended to implement Iowa Code chapter 231.

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